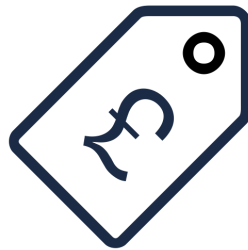


Reduce your  
**Price Risk**



Be **#energyconfident**

**Energy Procurement  
& Risk Management**

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# What we do

We make our customers **#energyconfident** by addressing the four **major risks** associated with business energy spend.



**Price Risk**



**Billing Risk**



**Consumption Risk**



**Delivery Risk**

We work with you to **reduce your risk** by:



Providing **risk management strategies** to deliver you the best priced energy



Ensuring that you are **correctly billed** for your energy usage



Analysing your consumption to identify **energy saving opportunities**



Supplying the **resources, management and funding** to deliver your projects

Established in **1995**, we are a specialist **energy services company** listed on the London Stock Exchange with a market capitalisation of **£750m**.

Providing the **complete energy service**, from smart metering and data to the delivery of sustainability projects, we are proud to have been a long-term energy partner of large energy consumers including:



Sainsbury's



Santander



We know how to make you **#energyconfident**...

...but why should you be **confident in us**?

- The **trust and stability** of a PLC with national and international coverage
- Uniquely work with both **energy suppliers** and with leading **blue chip customers**
- Support and advise **regional, national and EU government** across a range of industry innovations
- Continual investment in our people and processes through the **deployment of the latest technologies**
- The complete range of services we provide are delivered via our own **in-house teams**, **differentiating us** from anyone else in the market

# Energy Procurement

Buying energy, smarter

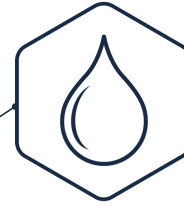
We are one of the UK's leading **energy services companies** to manage the **risk management** and **procurement** process for:



Electricity



Gas



Water

We take the time to understand your needs and develop an **energy strategy** based around your specific requirements.

By tracking and analysing markets in real time, we identify opportunities and threats, using our market intelligence to **reduce your price risk** and deliver your business the **best priced power**.

We can guide you through the various procurement options:



## Fixed Energy Purchasing

Provides price and budget certainty regardless of market volatility



## Risk Managed Flexible Purchasing

Develop and manage bespoke strategies that take advantage of market drops whilst protecting you from costly wholesale increases



## Water Procurement

Negotiate better agreements on your behalf, allowing you to consolidate contracts



## Renewable Energy Revenue Management

Conduct feasibility reviews, asset registrations, and ongoing revenue and data management for: FiTs, PPAs, and ROO-FiT contracts

We procure over  
**£300m**  
of energy...

...for more than  
**15,000**  
sites per year

# Smart Contracts+

Our **Smart Contracts+** service is a fixed procurement and supplier management offering, enabling you to **reduce your price risk**.

## Fixed-Price & Fixed-term energy and water contracts

**Access to Smart Pricing** (gain instant access to site and contract details)

**Market and Benchmarking Report**

**Supplier Management** including:

- Site Additions
- Disconnections
- Change of Tenancy
- Bill Checker Service (rates validated, plus monthly consumption check)
- Metering Queries

## What are the benefits?



Complete  
transparency



Take control of  
your utilities



Dedicated expert  
point-of-contact



Full energy  
market review



Access to market's best  
available rates & terms



Future risk  
forecast report



Max. commission on  
**Smart Contracts**

Also included  
**Free of Charge**



## Full Energy Bureau Service & SmartVision Pro (Data provided by client)

Features include:

- Complete control and understanding of energy usage and site performance info via online portal
- Full visibility of all utilities across your portfolio
- Monthly portfolio cost and consumption, plus risk reporting

# Smart Flex+

Our **Smart Flex+** is the full risk management and flexible procurement service.

Recommended for customers with min. £500k energy spend, Smart Flex+ offers:

**Consultation/Strategy Meeting (F2F)**

**Develop Risk Management Strategy**

**Full flexed Tender (to all UK suppliers)**

**Market and Benchmarking Report (Commission or fixed fee options)**

**Complete Budgeting and Forecasting**

**Free Access to Smart Pricing online portal**

**Full Bureau Services**

**Supplier Management, including:**

- Site Additions
- Disconnections
- Change of tenancy
- Metering Queries

Also included with  
**Smart Flex+**



**Energy Desk, MOP/DC/DA/DR services, & SmartVision Pro** (Data provided by client)

**Features include:**

- Complete control and understanding of energy usage and site performance information via online portal
- Advanced M&T, analytics and reporting functionality
- Fulfil any metering/sub-metering and data requirements

## What are the benefits?



Total  
transparency



Take control of  
utilities



Dedicated expert  
point-of-contact



Full energy  
market review



Access to market's  
best available rates & terms



Bespoke  
RMS strategy



Future risk  
forecast report



Full bill  
validation/reconciliation



Clear  
upfront fees



...plus a wide range of  
additional advantages

# Be #energyconfident

For more information, contact us today!

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